



LEAVE-BEHIND

Buy the platform when it fits. Build when your process is the product.

Planning and supply-chain suites are excellent when your operating model matches theirs. Custom wins when your edge is the process the platform cannot model without years of configuration debt.

PLATFORM	THEIR SHAPE	EKALON	BUY THEM WHEN
SAP IBP	Deep SAP planning, enterprise integration, licence + implementation weight.	Only the planning surfaces you need, wired to how you actually decide.	You are already all-in on SAP and need certified IBP depth.
Anaplan	Connected planning, model-builder culture, subscription by workspace size.	Owned models in your stack — no workspace tax as you grow.	Finance + ops already live in Anaplan and love the modelers.
Körber	Warehouse / supply-chain product depth for complex logistics networks.	Custom WMS/OMS slices when your floor flow is non-standard.	You need a proven WMS product with a large partner ecosystem.



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o9	AI-native planning platform for large enterprise digital twins.	Focused decision tools without platform lock-in or platform pricing.	Enterprise digital-twin planning is a board-level programme.
Kinaxis	Concurrent planning strength for complex multi-echelon supply chains.	Pragmatic planning + execution systems for mid-market operators.	You need Kinaxis-class concurrent planning out of the box.
Cin7	Inventory / wholesale product with connectors and subscription seats.	Inventory + ops built around your SKUs, channels, and exceptions.	Standard wholesale inventory SaaS covers 90% of the job.

HONEST CLOSE

If a product fits, buy it — we will say so on the first call. Build when per-user fees, configuration sprawl, or a process you refuse to abandon make ownership the cheaper three-year answer.

TALK TO US

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